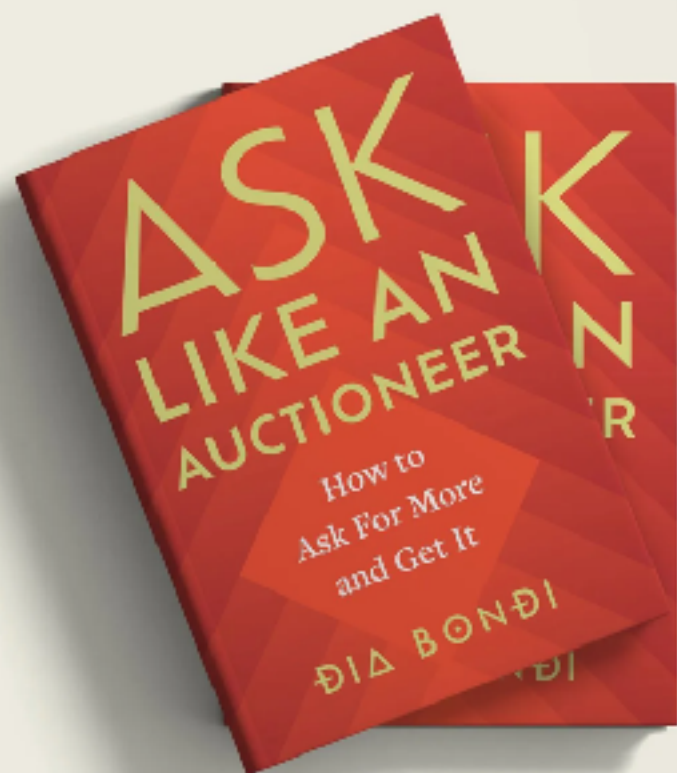


DIABONDI



1

How to
Ask Like an Auctioneer

2

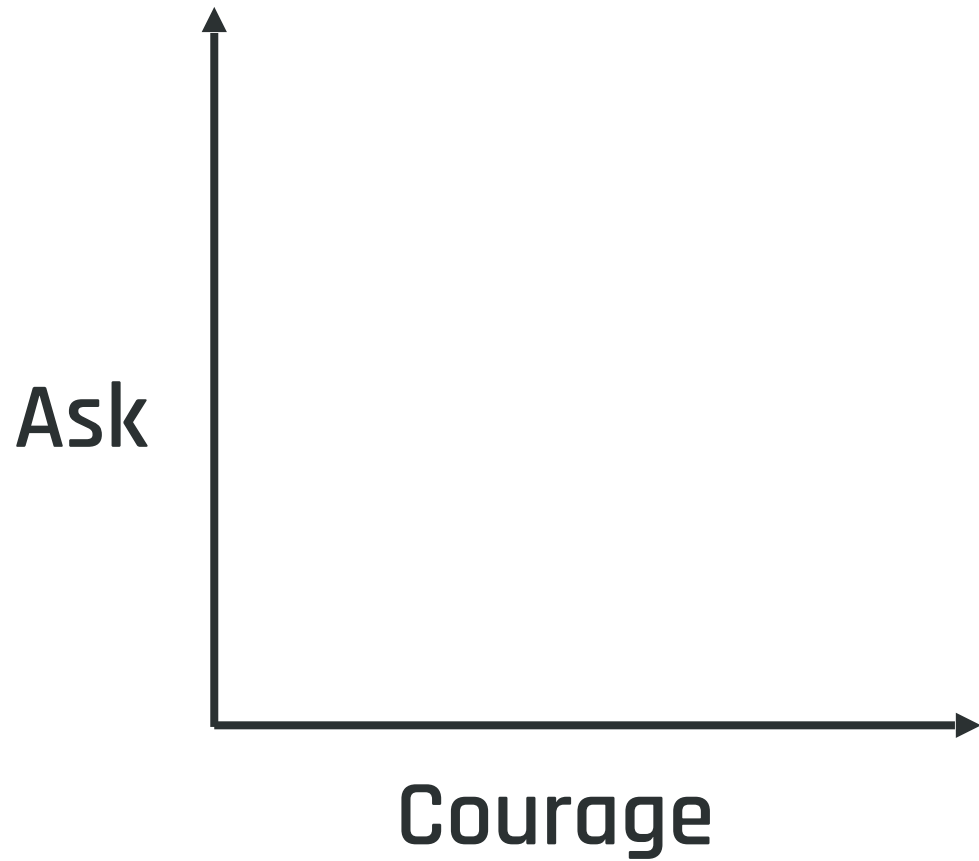
Build a
Powerful Ask Plan

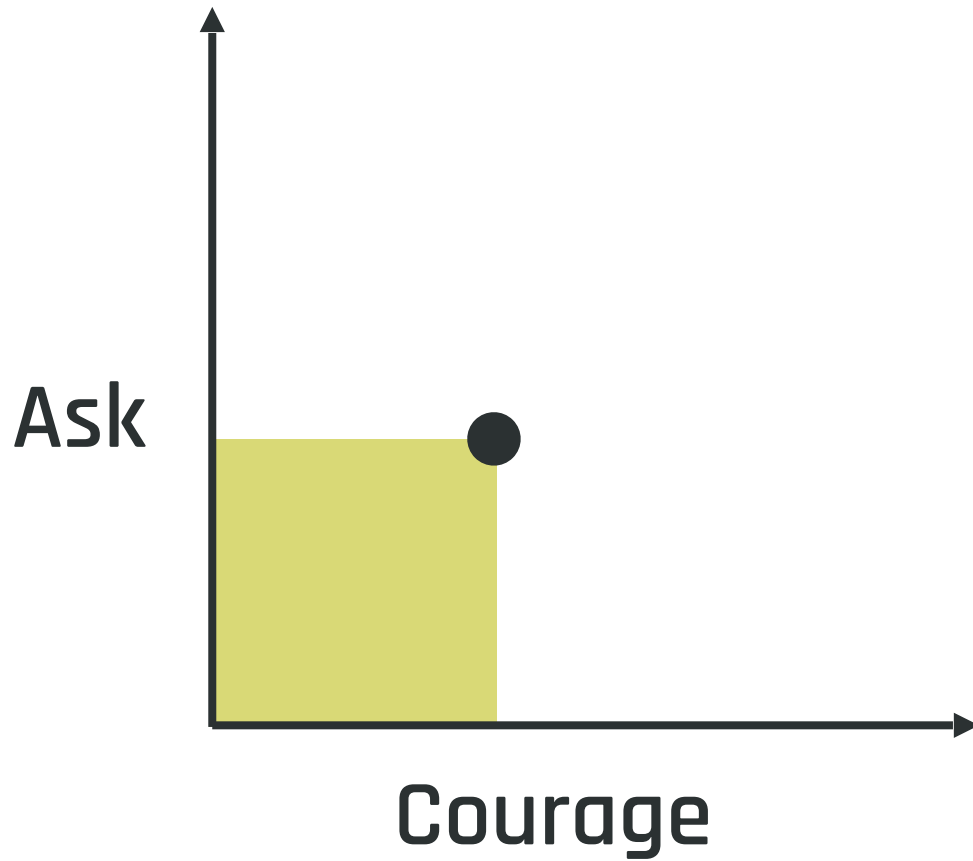
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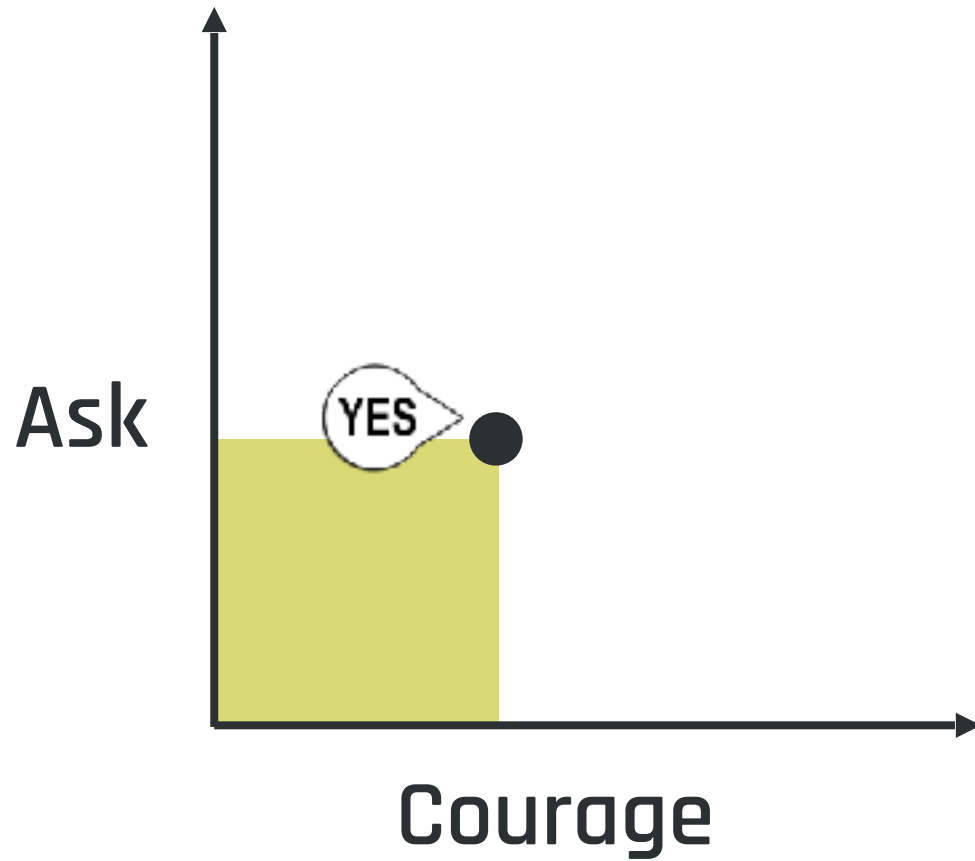
Build a
Powerful Ask Plan

1

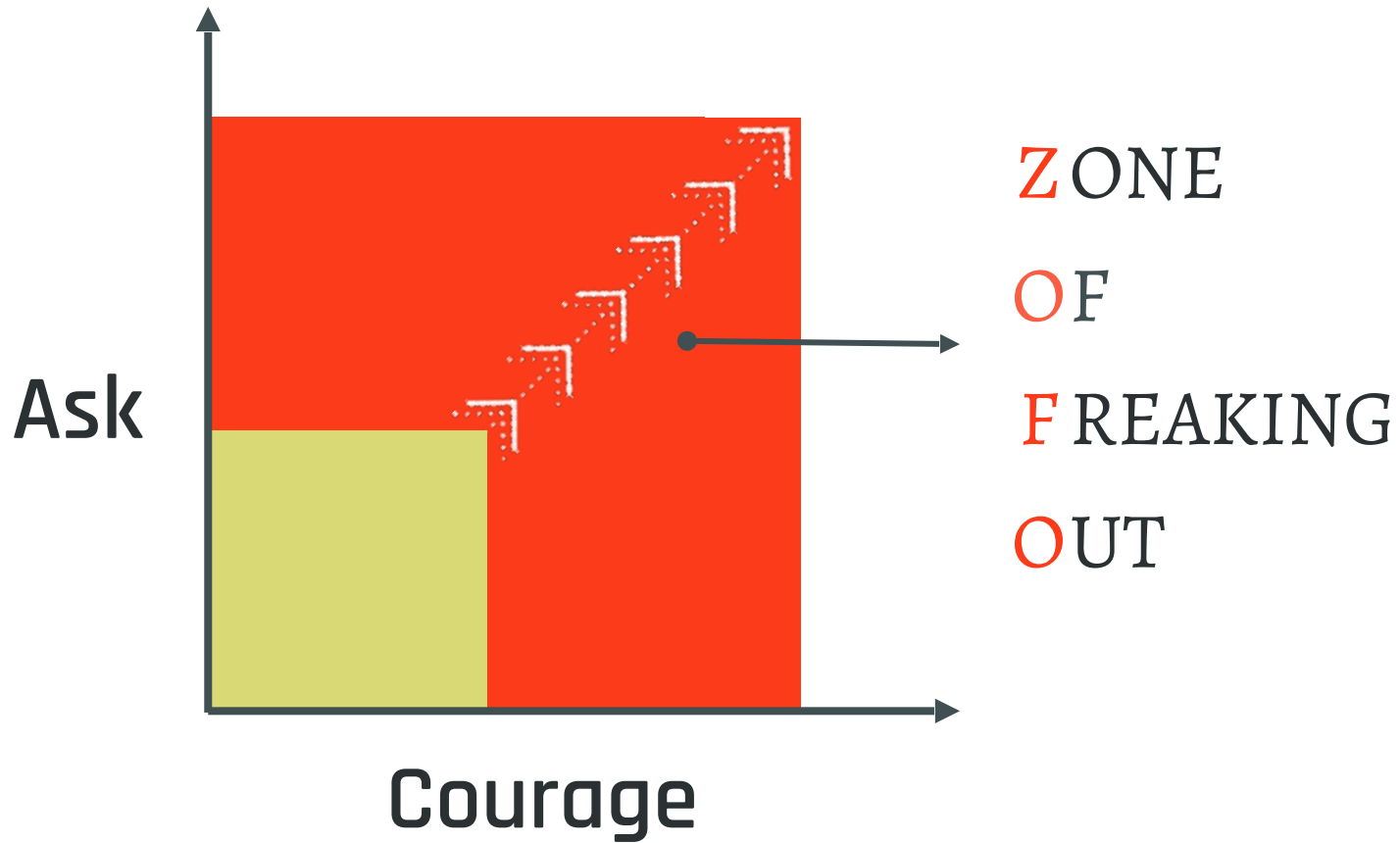
How to
Ask Like an Auctioneer
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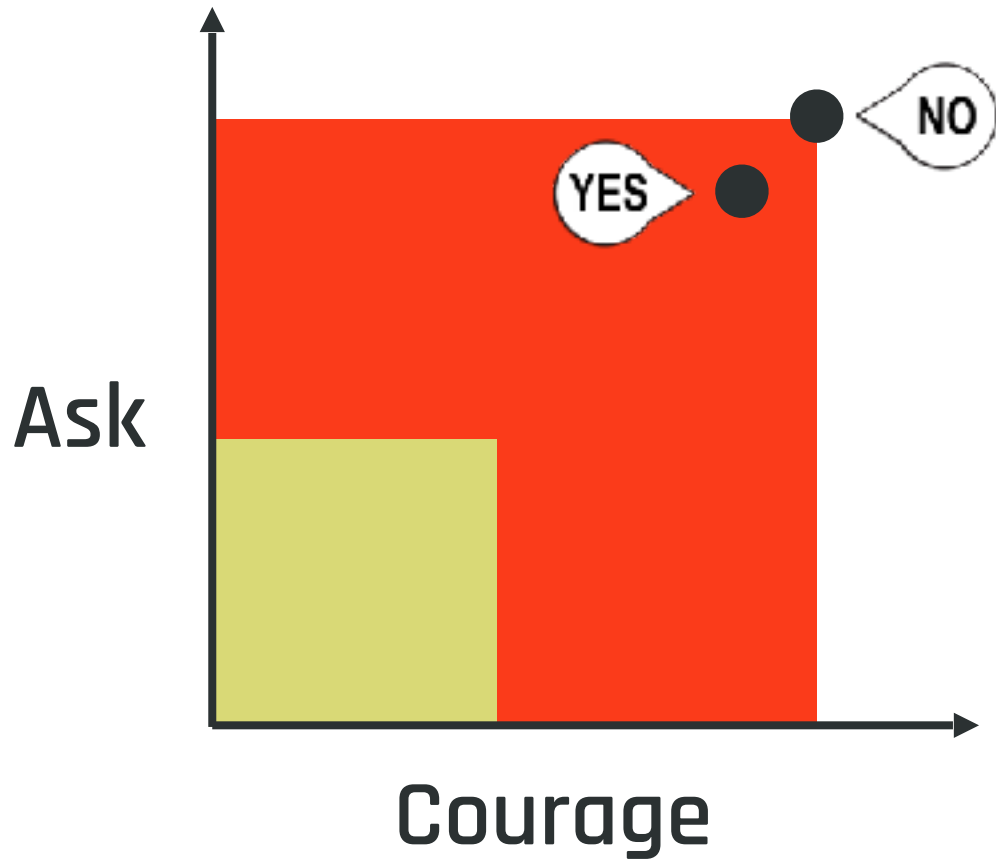


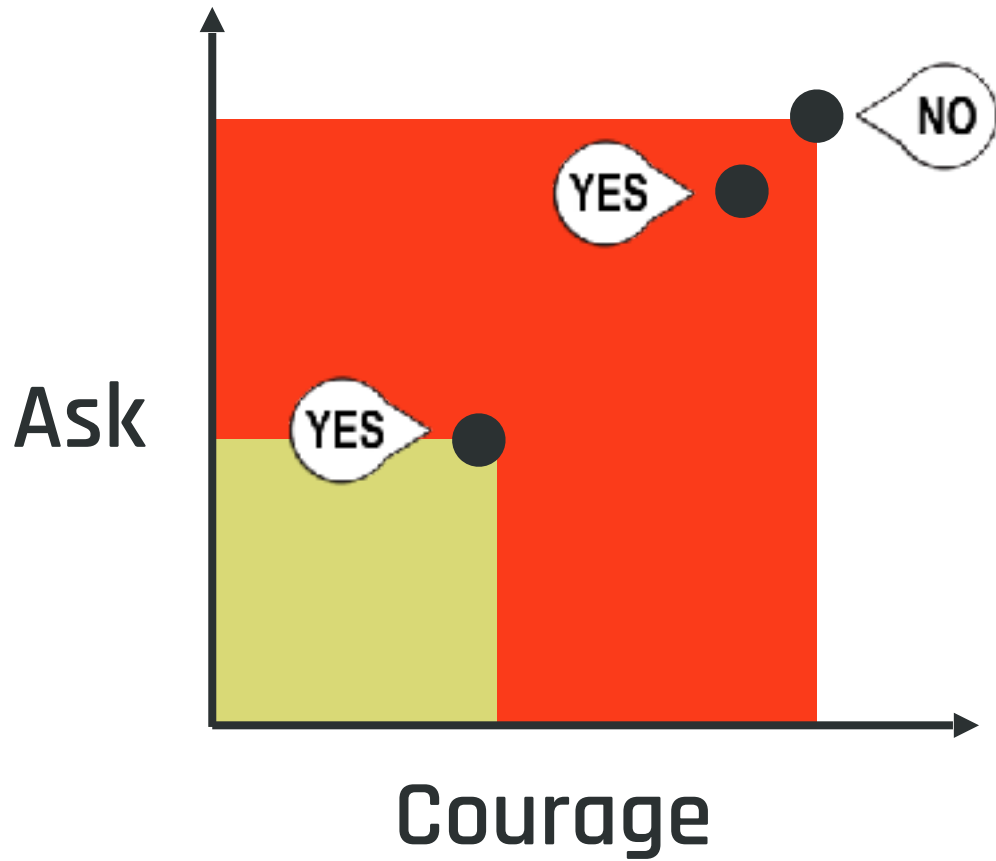












ASK LIKE AN AUCTIONEER

Your Most Powerful ASK, LIVE!

Planning the Ask:

The Goal

What's my goal? (Write a few sentences about what you dream about for yourself)

The Move

What's ONE concrete step that moves me closer to my Goal?



Your Most Powerful ASK, LIVE!

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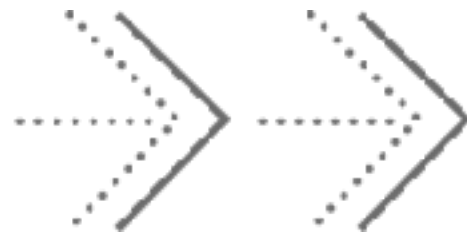
The Move

What's ONE concrete step that moves me closer to my Goal?



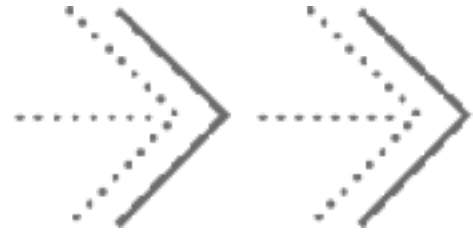


The GOAL





The GOAL



Recognition
Experiential
Mastery

Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

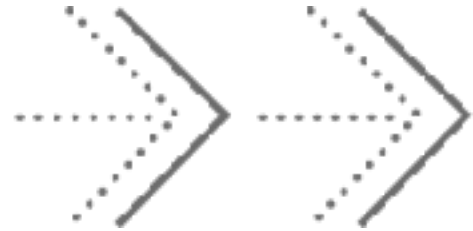
The Move

What's ONE concrete step that moves me closer to my Goal?

Peer Coaching:
Define your Goal



The MOVE



The big move
that gets you
closer to your
goal



Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

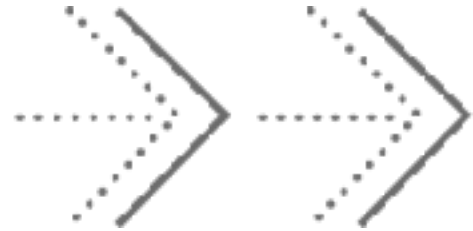
The Move

What's ONE concrete step that moves me closer to my Goal?

Peer Coaching:
Define The Move



The ASK



The Ask you
could make to
action your big
move

“The Big 4”

A u t h o r i t y

I n f l u e n c e

M o n e y

B a l a n c e



Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

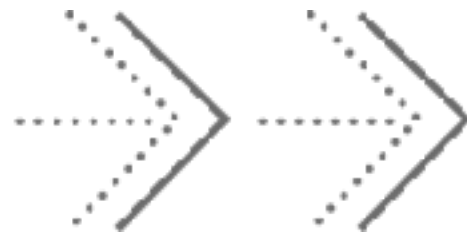
The Move

What's ONE concrete step that moves me closer to my Goal?

Peer Coaching:
Define your Ask



The ZOFO





The ZOFO



What would
make it ZOFO?

Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

The Move

What's ONE concrete step that moves me closer to my Goal?

Peer Coaching:
Define your ZOFO



The
RESERVE





The
RESERVE



What would you
say no to?

Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

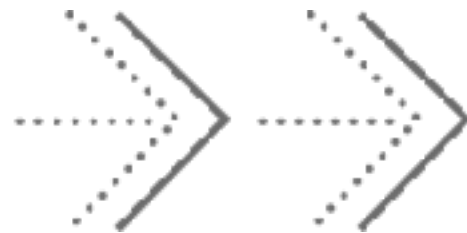
The Move

What's ONE concrete step that moves me closer to my Goal?

Peer Coaching:
Define your Reserve



The
NEXT STEP





What will you do
if you get a no?

Powerful ASK, LIVE!

Ask:

(a few sentences about what you dream about for yourself)

The Move

What's ONE concrete step that moves me closer to my Goal?

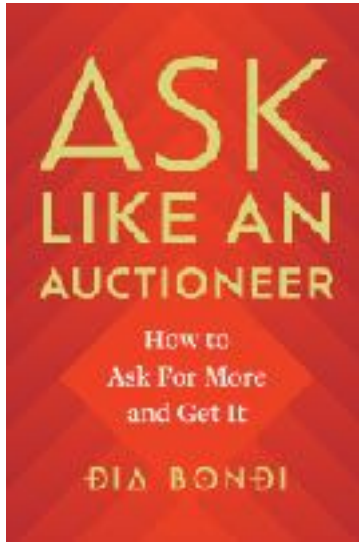
Peer Coaching:
Define your Next Step



Your Most Powerful
Ask, **LIVE!**

You will be too much for some people...
those are **NOT** your people.

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hello@diabondi.com